



## LAST FIVE YEARS FINANCIAL HIGHLIGHTS

Year Ending March 31	Consolidated					Standalone				
	2018	2017	2016	2015	2014	2018	2017	2016	2015	2014
<b>Revenue Account</b>										
Income from Operations	66,857	64,342	58,125	48,837	44,217	57,956	50,249	42,065	34,262	30,757
Total Expenses	46,095	45,073	42,989	36,299	32,174	37,459	33,699	30,332	23,815	20,442
<b>Operating Profit</b>	<b>20,762</b>	<b>19,269</b>	<b>15,136</b>	<b>12,538</b>	<b>12,043</b>	<b>20,497</b>	<b>16,550</b>	<b>11,733</b>	<b>10,447</b>	<b>10,315</b>
% to Income from Operations	31%	30%	26%	26%	27%	35%	33%	28%	30%	34%
Other Income	4,403	2,240	1,951	2,278	1,807	9,818	3,479	2,260	2,273	1,845
<b>PBIDT and Fair Value adjustments</b>	<b>25,165</b>	<b>21,509</b>	<b>17,087</b>	<b>14,816</b>	<b>13,850</b>	<b>30,315</b>	<b>20,029</b>	<b>13,993</b>	<b>12,720</b>	<b>12,160</b>
Financial Expenses	1,448	1,372	1,598	103	158	1,426	1,272	1,486	18	72
Fair value through profit and loss	68	2,205	673	-	-	180	2,216	609	-	-
Depreciation / Amortisation	1,821	1,152	777	673	501	1,398	860	599	580	338
Add: Share of Results of Associates & Joint ventures	12	(5)	19	-	-	-	-	-	-	-
<b>Profit Before Tax &amp; Exceptional Items</b>	<b>21,841</b>	<b>16,775</b>	<b>14,059</b>	<b>14,040</b>	<b>13,191</b>	<b>27,311</b>	<b>15,681</b>	<b>11,299</b>	<b>12,122</b>	<b>11,750</b>
Exceptional Items	1,346	12,234	(331)	-	-	-	470	-	-	-
Taxation	8,409	6,808	5,491	4,285	4,291	8,192	6,467	4,717	3,804	4,027
<b>Profit After Tax before non-controlling interest</b>	<b>14,778</b>	<b>22,201</b>	<b>8,237</b>	<b>9,755</b>	<b>8,900</b>	<b>19,119</b>	<b>9,684</b>	<b>6,582</b>	<b>8,318</b>	<b>7,723</b>
Add: Share of Results of Associates	-	-	-	(37)	2	-	-	-	-	-
Less: Non-controlling Interest	(14)	(12)	5	(57)	(19)	-	-	-	-	-
<b>Profit After Tax for the year</b>	<b>14,791</b>	<b>22,213</b>	<b>8,232</b>	<b>9,775</b>	<b>8,921</b>	<b>19,119</b>	<b>9,684</b>	<b>6,582</b>	<b>8,318</b>	<b>7,723</b>
% to Total Income	21%	33%	14%	19%	19%	28%	18%	15%	23%	24%
Dividend	2,785	2,401	2,161	2,161	1,921	2,785	2,401	2,161	2,161	1,921
Dividend Rate	290%	250%	225%	225%	200%	290%	250%	225%	225%	200%
<b>Capital Account</b>										
Share Capital - Equity	960	960	960	960	960	960	960	960	960	960
Share Capital - Preference	-	-	-	20,192	20,170	-	-	-	20,192	20,170
Reserves & Surplus	74,657	65,944	47,079	34,346	26,247	57,237	42,511	35,119	24,723	18,551
Deferred Tax Balances	1,996	(903)	(648)	(531)	(298)	2,209	(648)	(325)	(266)	(172)
Non-Controlling Interests	142	10	22	4	61	-	-	-	-	-
Loan Funds**	11,452	18,208	17,149	12	17	11,452	18,208	17,149	12	16
<b>Capital Employed</b>	<b>89,207</b>	<b>84,219</b>	<b>64,562</b>	<b>54,983</b>	<b>47,157</b>	<b>71,858</b>	<b>61,031</b>	<b>52,903</b>	<b>45,621</b>	<b>39,525</b>
Eff. Capital Employed	87,211	85,122	65,210	55,514	47,455	69,649	61,679	53,228	45,887	39,697
Eff. Networth	75,617	66,904	48,039	55,498	47,377	58,197	43,471	36,079	45,875	39,681
Tangible and intangible assets	15,682	10,714	15,409	12,254	11,730	9,667	6,005	4,374	3,814	3,625
Investments (Including Current Investments)	15,290	13,432	10,499	9,755	8,290	19,878	24,121	21,342	11,088	10,080
Net Assets	58,235	60,073	38,654	32,974	27,137	42,313	30,905	27,187	30,719	25,820
<b>Capital Deployed</b>	<b>89,207</b>	<b>84,219</b>	<b>64,562</b>	<b>54,983</b>	<b>47,157</b>	<b>71,858</b>	<b>61,031</b>	<b>52,903</b>	<b>45,621</b>	<b>39,525</b>
Closing market price per share of ₹ 1/-	575.50	534.65	386.40	341.75	271.35	575.50	534.65	386.40	341.75	271.35
Market capitalisation	552,741	513,504	371,117	328,233	260,618	552,741	513,504	371,117	328,233	260,618

\*"0" (Zero) denotes amounts less than a million